

Performance of Birla Sun Life Cash Manager

Birla Sun Life Cash Manager - Regular Plan - Growth					NAV as on March 31, 2016: ₹ 363.0421		
Date of Inception: May 14, 1998	NAV Per Unit. * (₹)	Birla Sun Life Cash Manager (%)	CRISIL Short Term Bond Fund Index # (%)	CRISIL 1 Year T-Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Cash Manager (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2016 (CAGR)	100.0000	7.47	N/A	6.58	36304	N/A	31298
March 31, 2015 to March 31, 2016 (Absolute)	335.8720	8.09	8.47	7.69	10809	10847	10769
March 31, 2014 to March 31, 2015 (Absolute)	308.6026	8.84	10.33	8.74	10884	11033	10874
March 28, 2013 to March 31, 2014 (Absolute)	282.4841	9.25	8.86	5.84	10925	10886	10584

Scheme Benchmark, ## Additional Benchmark, * As on start of period considered above.

Past performance may or may not be sustained in future. Load and Taxes are not considered for computation of returns. Performance of dividend option under the scheme would be net of distribution tax, if any. Total Schemes Co-Managed by Fund Managers is 5. Total Schemes managed by Mr. Kaustubh Gupta is 101. Total Schemes managed by Ms. Sunaina Da Cunha is 5.

Top 3 Funds Managed By Mr. Kaustubh Gupta

Birla Sun Life Savings Fund - Retail Plan - Growth					NAV as on March 31, 2016: ₹ 283.3774		
Date of Inception: Nov 27, 2001	NAV Per Unit. * (₹)	Birla Sun Life Savings Fund (%)	CRISIL Short Term Bond Fund Index # (%)	CRISIL 1 Year T-Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Savings Fund (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2016 (CAGR)	100.0000	7.53	N/A	5.94	28338	N/A	22879
March 31, 2015 to March 31, 2016 (Absolute)	260.3523	8.84	8.47	7.69	10884	10847	10769
March 31, 2014 to March 31, 2015 (Absolute)	237.9341	9.42	10.33	8.74	10942	11033	10874
March 28, 2013 to March 31, 2014 (Absolute)	216.8372	9.73	8.86	5.84	10973	10886	10584

This scheme is co-managed by Ms. Sunaina Da Cunha

Birla Sun Life Floating Rate Fund - Long Term Plan - Retail Plan - Growth					NAV as on March 31, 2016: ₹ 263.2482		
Date of Inception: June 05, 2003	NAV Per Unit. * (₹)	Birla Sun Life Floating Rate Fund - Long Term Plan (%)	CRISIL Liquid Fund Index # (%)	CRISIL 1 Year T - Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Floating Rate Fund - Long Term Plan (₹)	CRISIL Liquid Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2016 (CAGR)	100.0000	7.84	6.86	5.84	26325	23421	20711
March 31, 2015 to March 31, 2016 (Absolute)	242.3441	8.63	8.06	7.69	10863	10806	10769
March 31, 2014 to March 31, 2015 (Absolute)	221.6187	9.35	8.98	8.74	10935	10898	10874
March 28, 2013 to March 31, 2014 (Absolute)	201.9029	9.76	9.54	5.84	10976	10954	10584

This scheme is co-managed by Mr. Prasad Dhonde

Scheme Benchmark, ## Additional Benchmark, * As on start of period considered above.

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Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

Performance of other schemes managed by Mr. Kaustubh Gupta

Birla Sun Life Treasury Optimizer Plan - Retail Plan - Growth					NAV as on March 31, 2016: ₹ 283.2329		
Date of Inception: April 19, 2002	NAV Per Unit.* (₹)	Birla Sun Life Treasury Optimizer Plan (%)	CRISIL Short Term Bond Fund Index # (%)	CRISIL 1 Year T - Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Treasury Optimizer Plan (₹)	CRISIL Short Term Bond Fund Index # (₹)	CRISIL 1 Year T - Bill Index ## (₹)
Since inception till March 31, 2016 (CAGR)	100.0000	7.74	7.16	5.89	28323	26260	22220
March 31, 2015 to March 31, 2016 (Absolute)	260.8286	8.59	8.47	7.69	10859	10847	10769
March 31, 2014 to March 31, 2015 (Absolute)	232.1166	12.37	10.33	8.74	11237	11033	10874
March 28, 2013 to March 31, 2014 (Absolute)	211.1607	9.92	8.86	5.84	10992	10886	10584

This scheme is co-managed by Mr. Prasad Dhonde

Bottom 3 Funds Managed By Mr. Kaustubh Gupta

Birla Sun Life Constant Maturity 10 Year Gilt Fund - Regular Plan - Growth					NAV as on March 31, 2016: ₹ 44.7646		
Date of Inception: Oct 12, 1999	NAV Per Unit.* (₹)	Birla Sun Life Constant Maturity 10 Year Gilt Fund (%)	I-Sec LI-BEX # (%)	CRISIL 10 Year Gilt Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Constant Maturity 10 Year Gilt Fund (₹)	I-Sec LI-BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2016 (CAGR)	10.0000	9.52	N/A	N/A	44765	N/A	N/A
March 31, 2015 to March 31, 2016 (Absolute)	41.6795	7.40	7.26	7.97	10740	10726	10797
March 31, 2014 to March 31, 2015 (Absolute)	36.8440	13.12	19.88	14.57	11312	11988	11457
March 28, 2013 to March 31, 2014 (Absolute)	36.9914	-0.40	1.77	-0.96	9960	10177	9904

This scheme is co-managed by Mr. Prasad Dhonde

Birla Sun Life Gilt Plus - PF Plan - Regular Plan - Growth					NAV as on March 31, 2016: ₹ 40.6365		
Date of Inception: Oct 12, 1999	NAV Per Unit.* (₹)	Birla Sun Life Gilt Plus- PF Plan (%)	I-Sec LI-BEX # (%)	CRISIL 10 Year Gilt Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Gilt Plus- PF Plan (₹)	I-Sec LI-BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2016 (CAGR)	10.0000	8.88	N/A	N/A	40637	N/A	N/A
March 31, 2015 to March 31, 2016 (Absolute)	38.2200	6.32	7.26	7.97	10632	10726	10797
March 31, 2014 to March 31, 2015 (Absolute)	31.7777	20.27	19.88	14.57	12027	11988	11457
March 28, 2013 to March 31, 2014 (Absolute)	30.9467	2.69	1.77	-0.96	10269	10177	9904

This scheme is co-managed by Mr. Prasad Dhonde

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Performance of other schemes managed by Mr. Kaustubh Gupta

Birla Sun Life Government Securities Fund - Long Term Plan - Regular Plan - Growth

NAV as on March 31, 2016: ₹ 44.0734

Date of Inception: Oct 28, 1999	NAV Per Unit.* (₹)	Birla Sun Life Government Securities Fund - Long Term Plan (%)	I-Sec LI-BEX # (%)	CRISIL 10 Year Gilt Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Government Securities Fund - Long Term Plan (₹)	I-Sec LI-BEX # (₹)	CRISIL 10 Year Gilt Index ## (₹)
Since inception till March 31, 2016 (CAGR)	10.0000	9.44	N/A	N/A	44073	N/A	N/A
March 31, 2015 to March 31, 2016 (Absolute)	41.6337	5.86	7.26	7.97	10586	10726	10797
March 31, 2014 to March 31, 2015 (Absolute)	35.2402	18.14	19.88	14.57	11814	11988	11457
March 28, 2013 to March 31, 2014 (Absolute)	34.4577	2.27	1.77	-0.96	10227	10177	9904

This scheme is co-managed by Mr. Prasad Dhonde

Performance of other schemes managed by Ms. Sunaina Da Cunha

Birla Sun Life Short Term Opportunities Fund - Regular Plan - Growth

NAV as on March 31, 2016: ₹ 24.7954

Date of Inception: May 09, 2003	NAV Per Unit.* (₹)	Birla Sun Life Short Term Opportunities Fund (%)	CRISIL AA Short Term Bond Index # (%)	CRISIL 1 Year T - Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Short Term Opportunities Fund (₹)	CRISIL AA Short Term Bond Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2016 (CAGR)	10.0000	7.29	8.80	5.83	24795	29707	20777
March 31, 2015 to March 31, 2016 (Absolute)	22.8735	8.40	9.18	7.69	10840	10918	10769
March 31, 2014 to March 31, 2015 (Absolute)	20.5519	11.30	10.55	8.74	11130	11055	10874
March 28, 2013 to March 31, 2014 (Absolute)	18.6525	10.18	9.81	5.84	11018	10981	10584

This scheme is co-managed by Mr. Kaustubh Gupta

Birla Sun Life Cash Plus - Retail Plan - Growth

NAV as on March 31, 2016: ₹ 393.9656

Date of Inception: June 16, 1997	NAV Per Unit.* (₹)	Birla Sun Life Cash Plus (%)	CRISIL Liquid Fund Index # (%)	CRISIL 1 Year T-Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Cash Plus (₹)	CRISIL Liquid Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2016 (CAGR)	100.0000	7.56	N/A	6.69	39397	N/A	33810
March 31, 2015 to March 31, 2016 (Absolute)	363.9611	8.24	8.06	7.69	10824	10806	10769
March 31, 2014 to March 31, 2015 (Absolute)	333.9723	8.98	8.98	8.74	10898	10898	10874
March 31, 2013 to March 31, 2014 (Absolute)	306.4663	8.98	9.54	5.84	10898	10954	10584

This scheme is co-managed by Mr. Kaustubh Gupta

Scheme Benchmark, ## Additional Benchmark, * As on start of period considered above.

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Performance of other schemes managed by Ms. Sunaina Da Cunha

Birla Sun Life Floating Rate Fund - Short Term Plan - Retail Plan - Growth					NAV as on March 31, 2016: ₹ 248.1802		
Date of Inception: June 05, 2003	NAV Per Unit.* (₹)	Birla Sun Life Floating Rate Fund - Short Term Plan (%)	CRISIL Liquid Fund Index # (%)	CRISIL 1 Year T - Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun Life Floating Rate Fund - Short Term Plan (₹)	CRISIL Liquid Fund Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2016 (CAGR)	100.0000	7.34	6.86	5.84	24818	23421	20711
March 31, 2015 to March 31, 2016 (Absolute)	229.3268	8.22	8.06	7.69	10822	10806	10769
March 31, 2014 to March 31, 2015 (Absolute)	210.3659	9.01	8.98	8.74	10901	10898	10874
March 31, 2013 to March 31, 2014 (Absolute)	192.6104	9.22	9.54	5.84	10922	10954	10584

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